



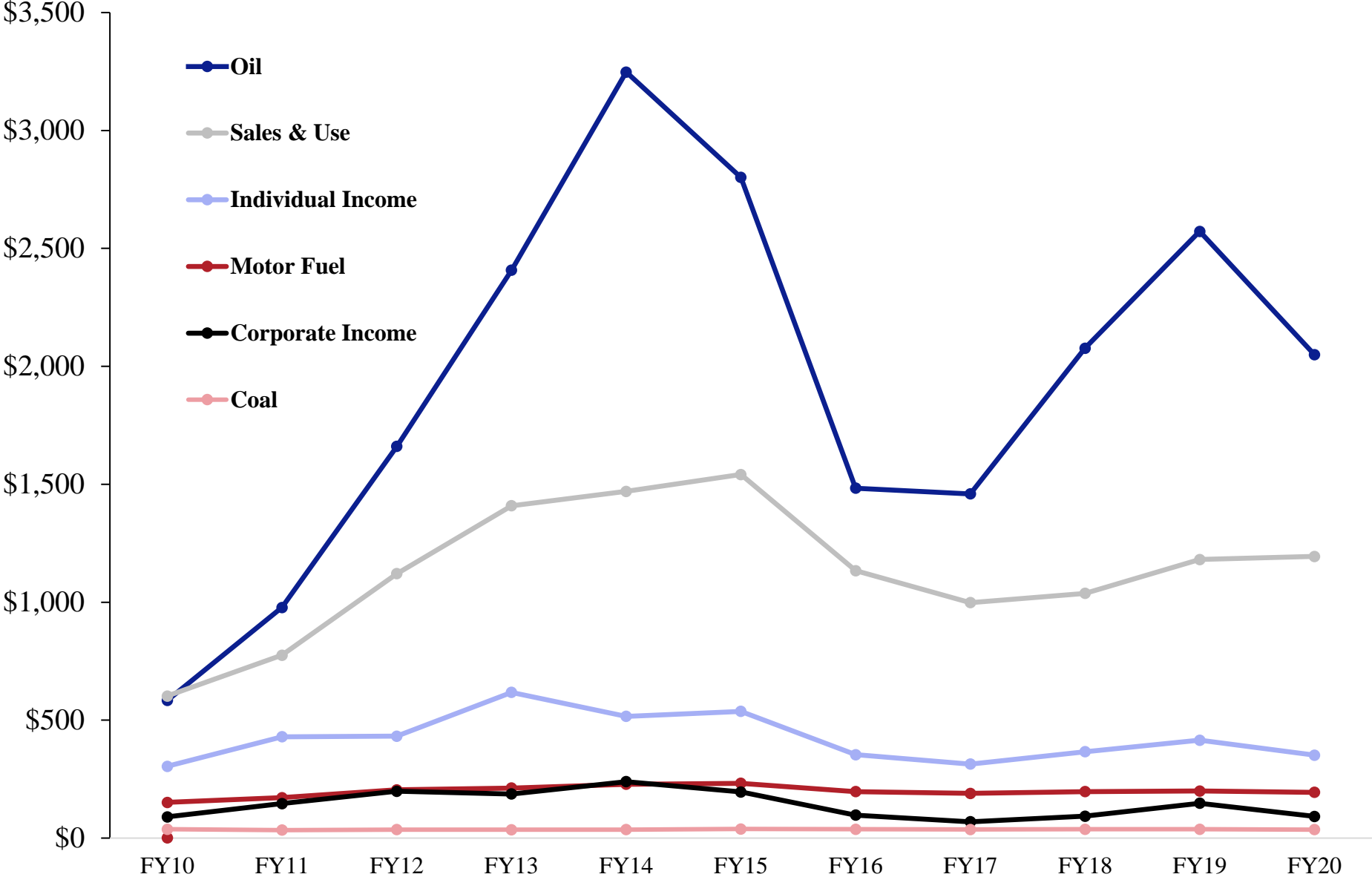
ND Tax Revenues & The Economy

October 8, 2020
Ryan Rauschenberger
Tax Commissioner

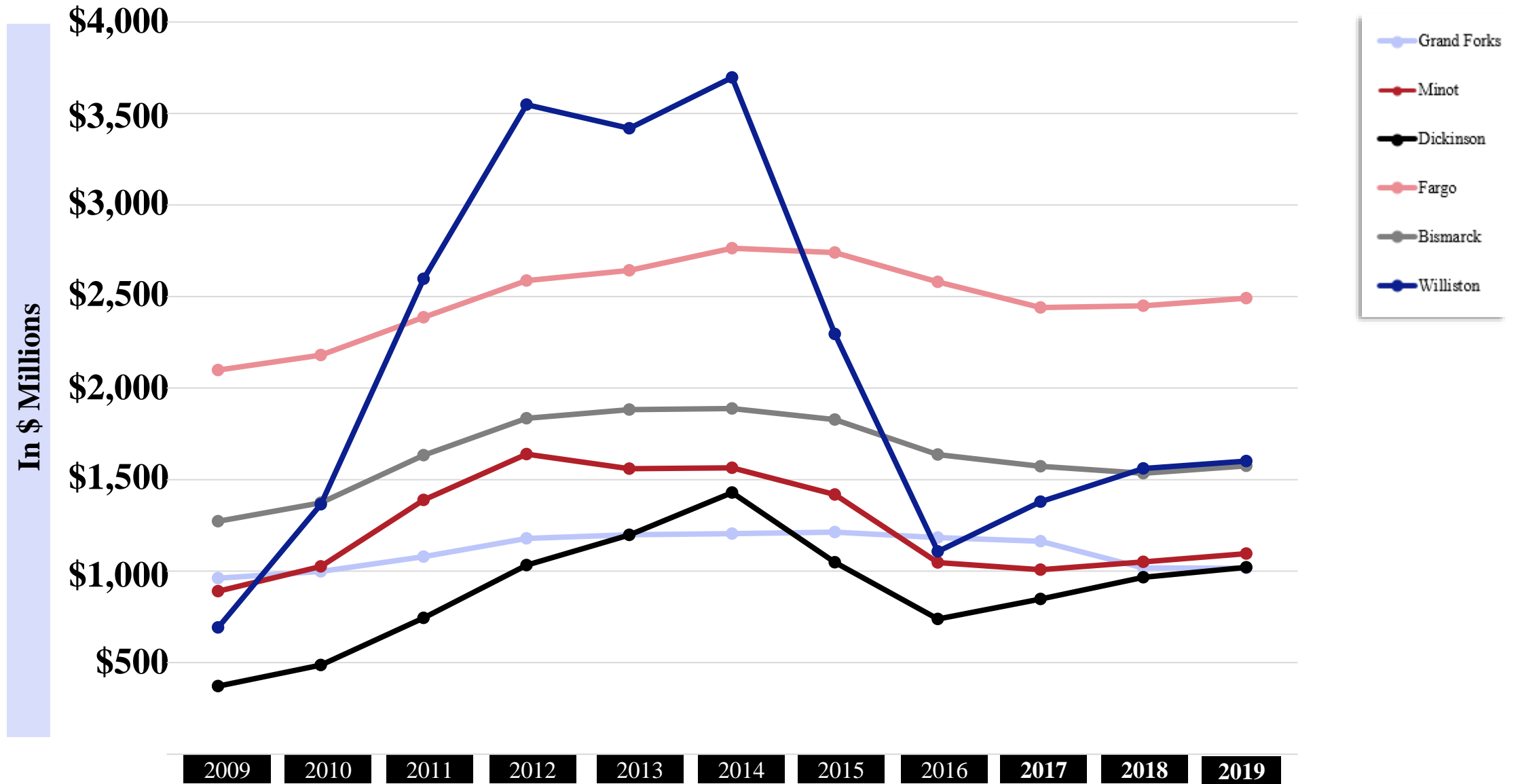
Collections in Major Revenue Categories

	In \$ millions							
Tax Type	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20
Sales & Use	\$1,408.9	\$1,470.1	\$1,541.3	\$1,134.0	\$998.6	\$1,037.5	\$1,181.0	\$1,193.9
Individual Income	\$617.9	\$516.1	\$537.6	\$355.5	\$314.2	\$366.3	\$415.5	\$352.1
Corporate Income	\$187.1	\$239.4	\$195.8	\$97.6	\$69.2	\$92.9	\$148.6	\$91.6
Oil	\$2,407.8	\$3,247.8	\$2,801	\$1,483.4	\$1,459.7	\$2,076.8	\$2,572.1	\$2,049.8
Coal	\$35.9	\$36.2	\$38.5	\$37.7	\$36.8	\$37.9	\$37.9	\$35.9
Motor Fuel	\$212.3	\$228.7	\$232.5	\$197.2	\$189.5	\$197.1	\$200.2	\$194.3
Total Net	\$4,869.8	\$5,738.3	\$5,346.7	\$3,305.9	\$3,068.0	\$3,808.5	\$4,555.3	\$3,917.6

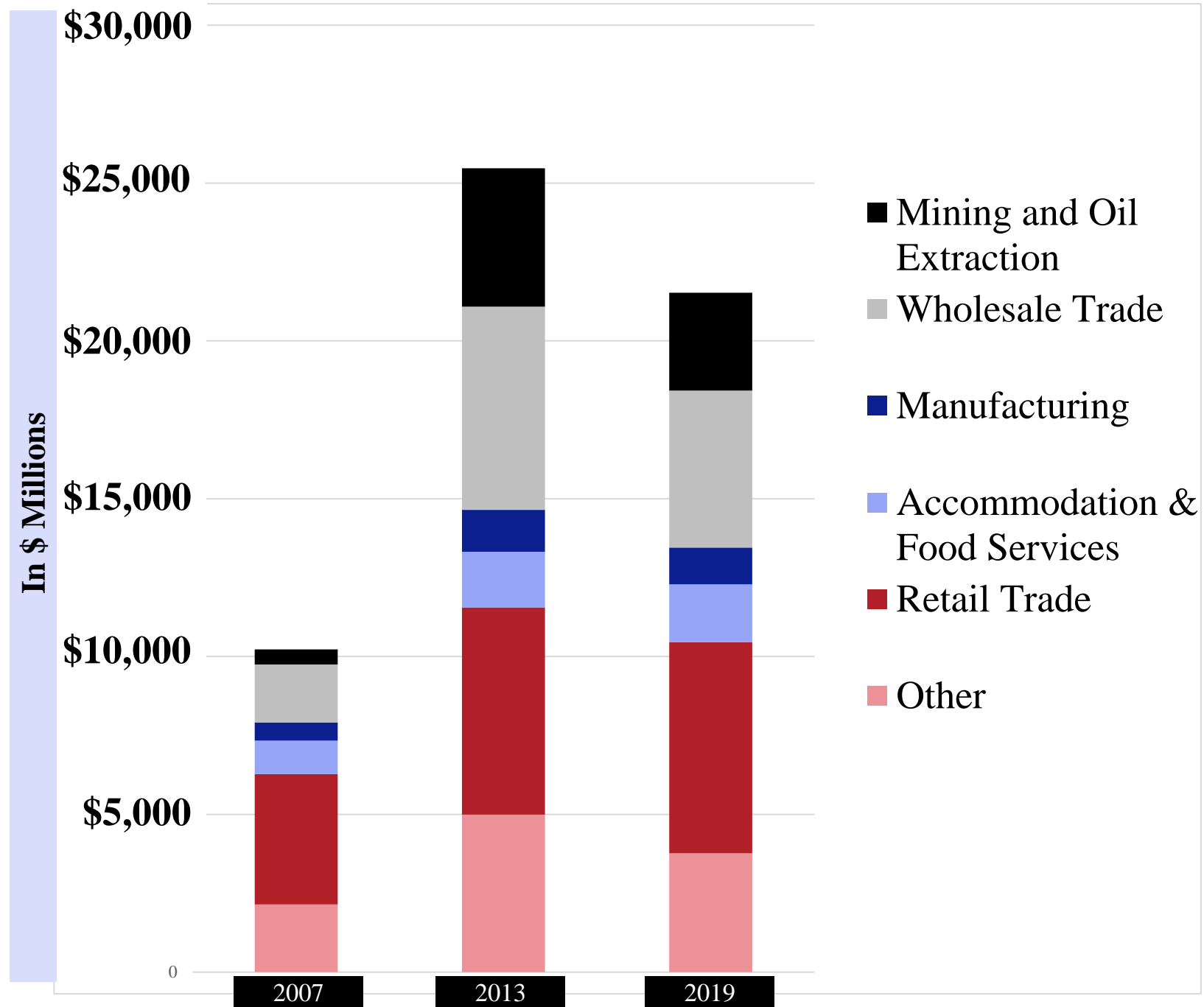
Collections in Major Revenue Categories



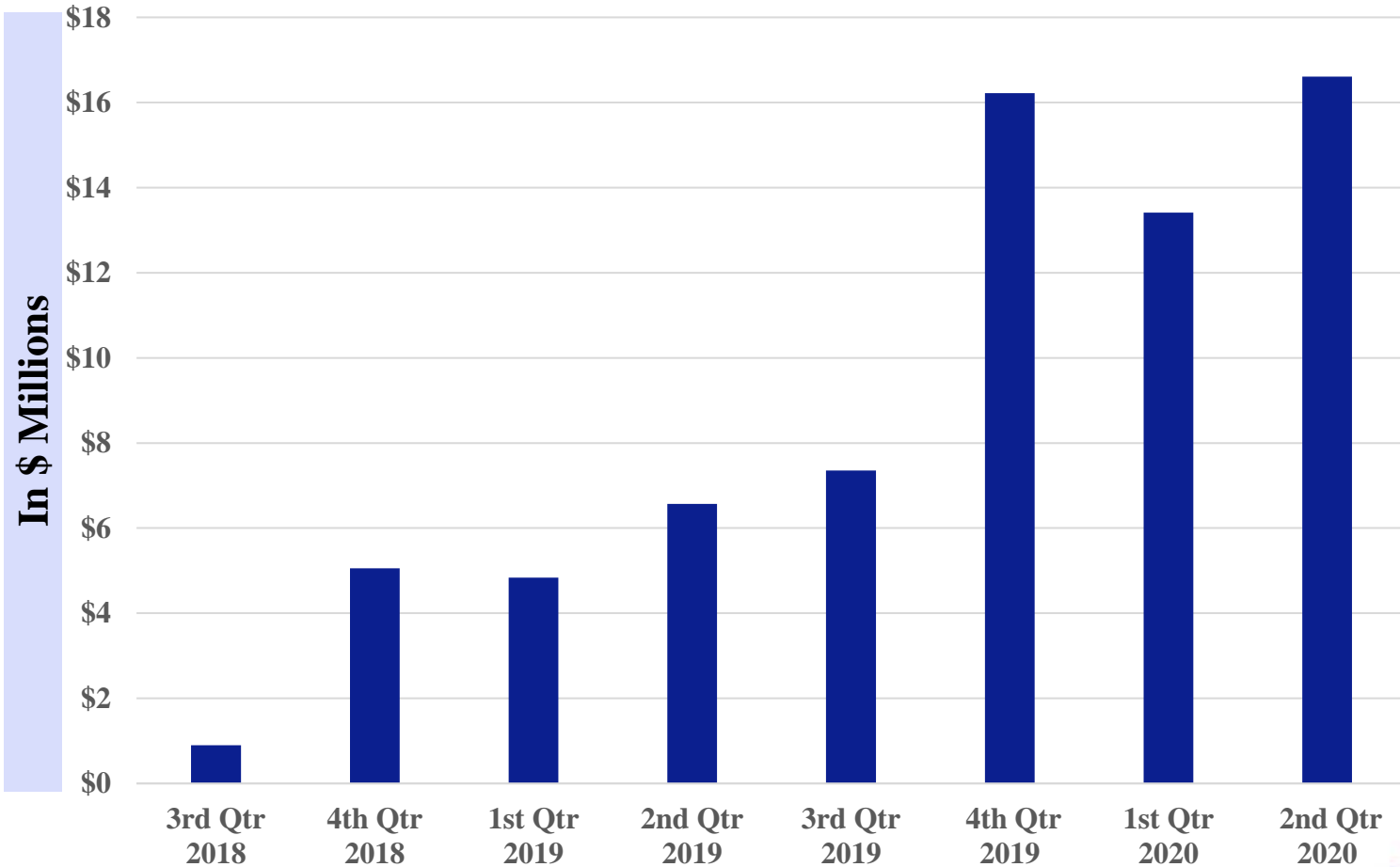
Annual Taxable Sales & Purchases Comparison



Annual TSP Comparison 2007 · 2013 · 2019



Taxation of Remote Sales



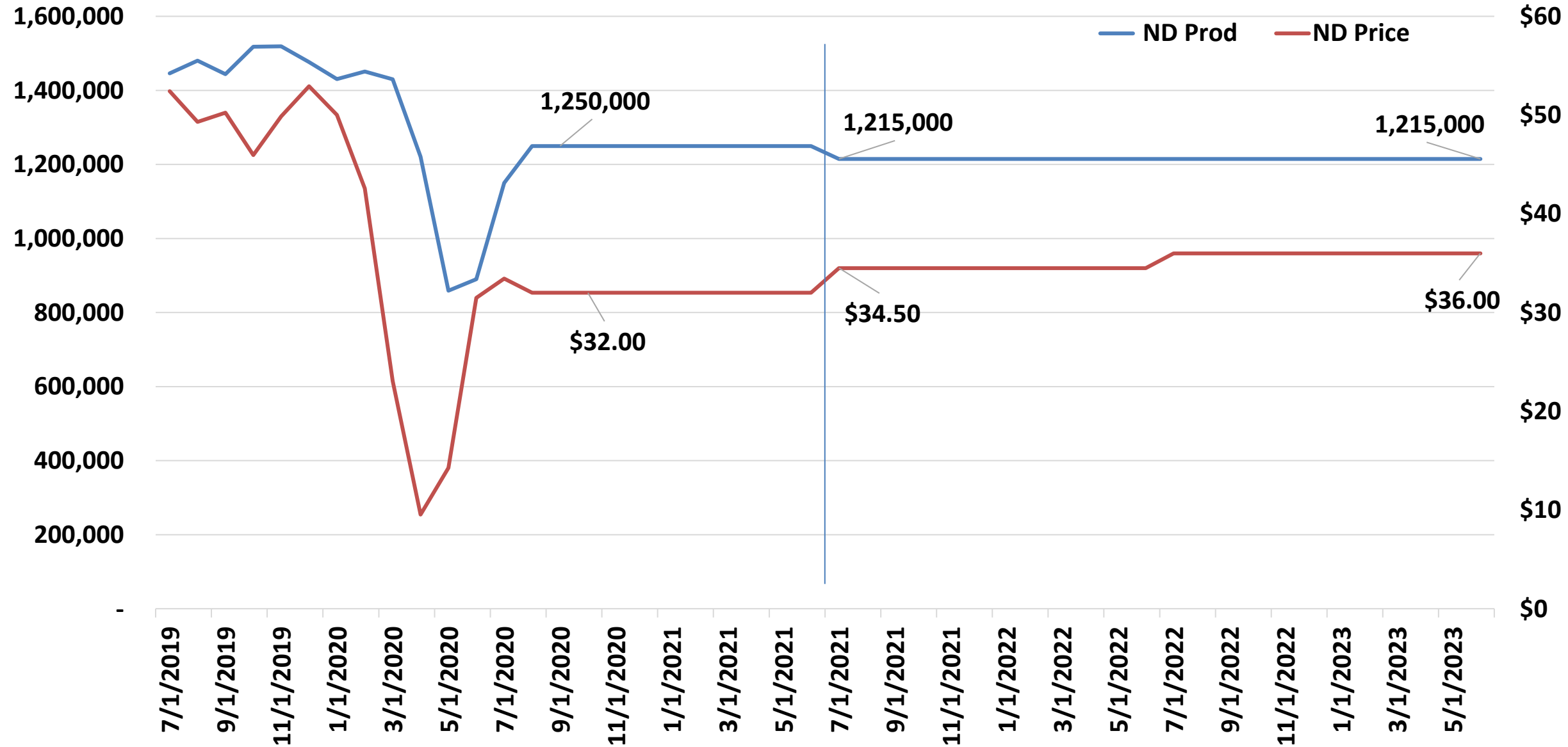
- 7,996 Active Permits
- \$75.3 Million Total Collections
 - \$56.3 Million State
 - \$19 Million Local



REVENUE OUTLOOK

OIL PRICE AND PRODUCTION

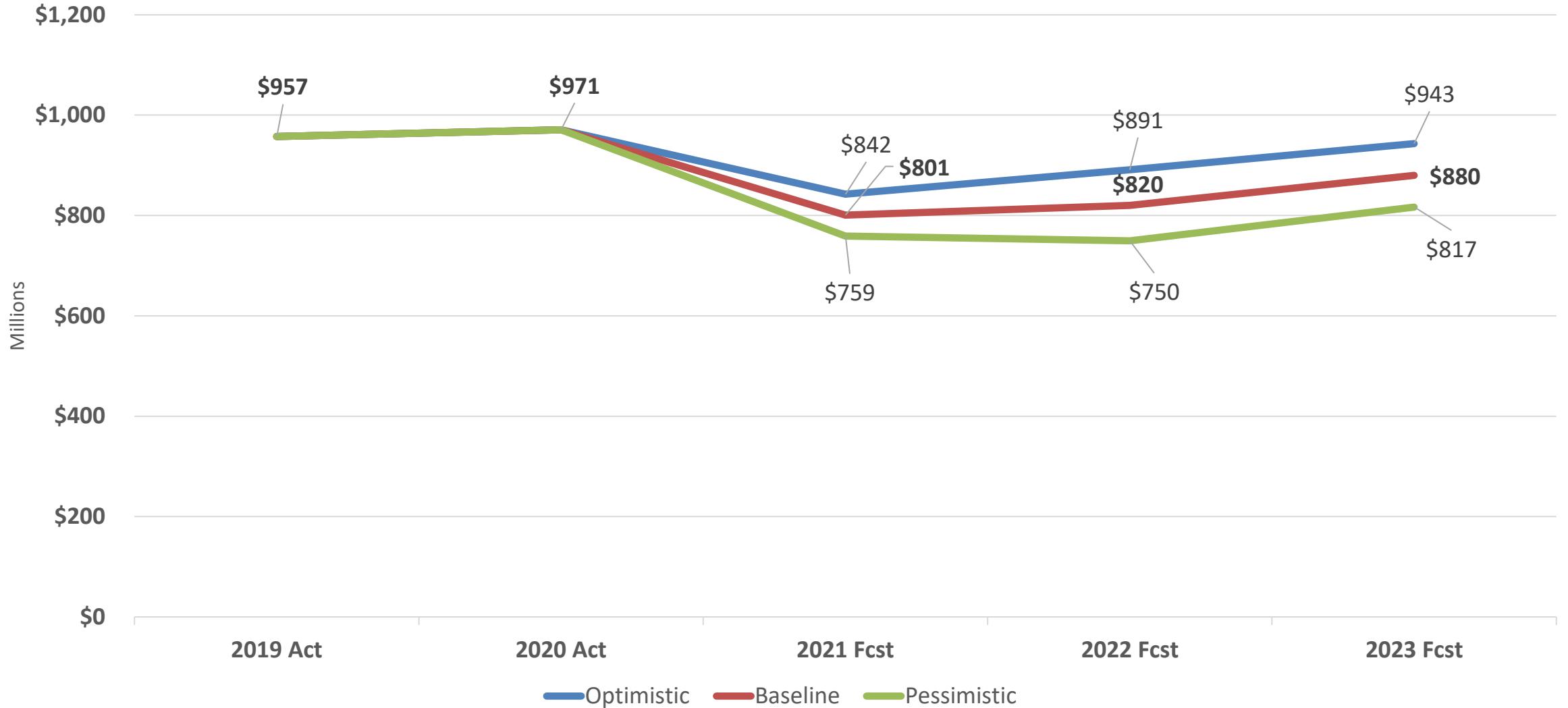
SEPTEMBER 2020 REVENUE FORECAST



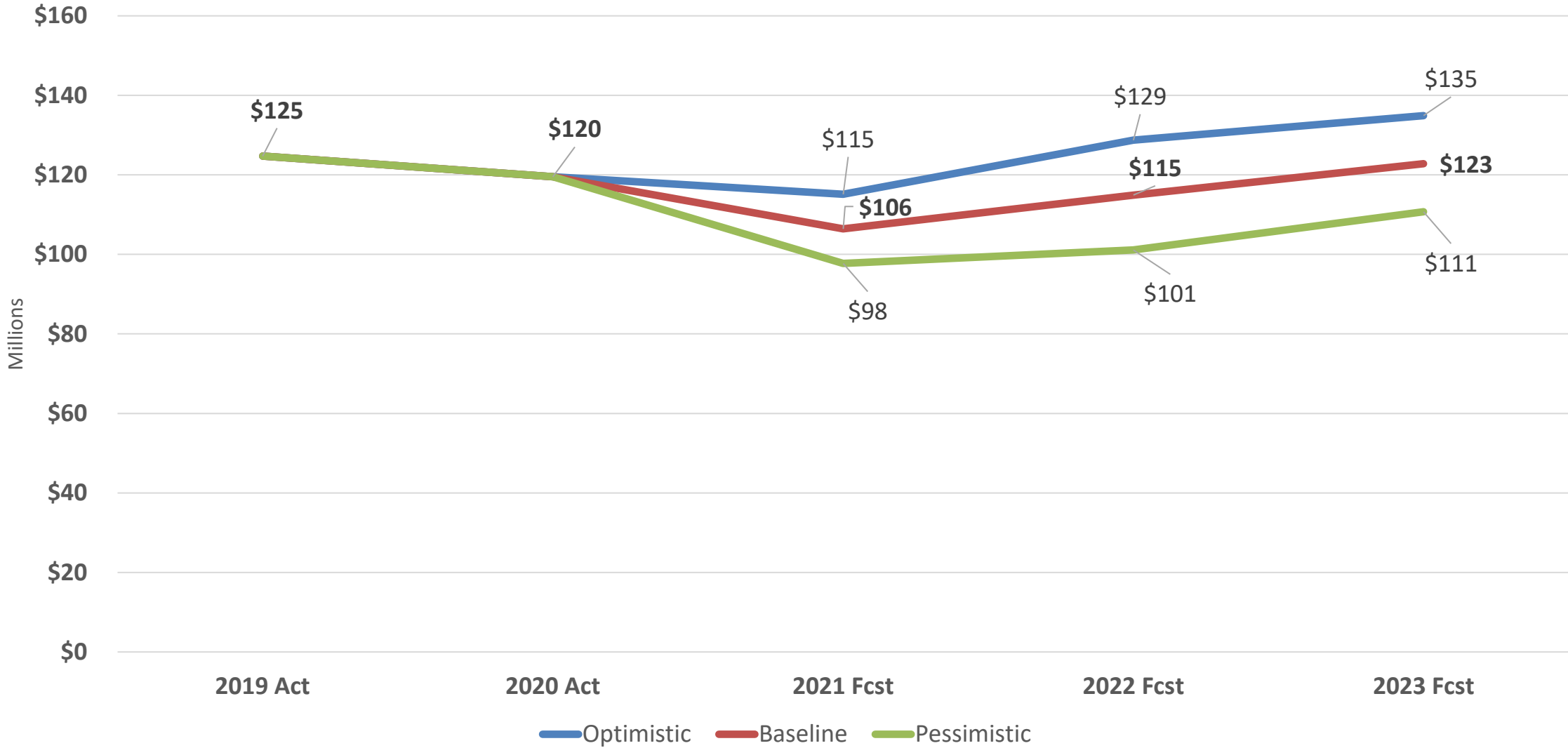
OIL TAX ALLOCATIONS

	Original 2019-21	Revised 2019-21	Projected 2021-23
Counties and Cities	\$661,151,412	\$496,690,547	\$429,558,741
Tribal Allocations	525,114,357	370,411,592	328,273,121
Legacy Fund	1,297,823,623	913,520,467	811,329,200
Foundation Aid Stabilization Fund	213,288,197	145,147,362	133,336,256
Common Schools Trust Fund	213,288,197	145,147,362	133,336,256
Resources Trust Fund	433,040,805	293,352,091	269,139,324
Renewable Energy Development Fund	3,000,000	3,000,000	3,000,000
Energy Conservation Fund	1,200,000	1,200,000	1,200,000
Oil and Gas Research Fund	16,000,000	16,000,000	16,000,000
State Energy Research Fund	5,000,000	5,000,000	5,000,000
ND Outdoor Heritage Fund	15,000,000	15,000,000	15,000,000
Well Plugging and Site Reclamation Fund	14,686,534	10,643,929	9,211,290
General Fund	400,000,000	400,000,000	400,000,000
Tax Relief Fund	200,000,000	200,000,000	200,000,000
Budget Stabilization Fund	75,000,000	48,431,258	0
OPD	250,000,000	30,375,000	30,375,000
Lignite Research Fund	10,000,000	10,000,000	10,000,000
State Disaster Relief Fund	0	0	0
Strategic Investment & Improvements Fund	517,599,976	311,560,210	237,944,599
Total	\$4,851,193,101	\$3,415,479,818	\$3,032,703,787

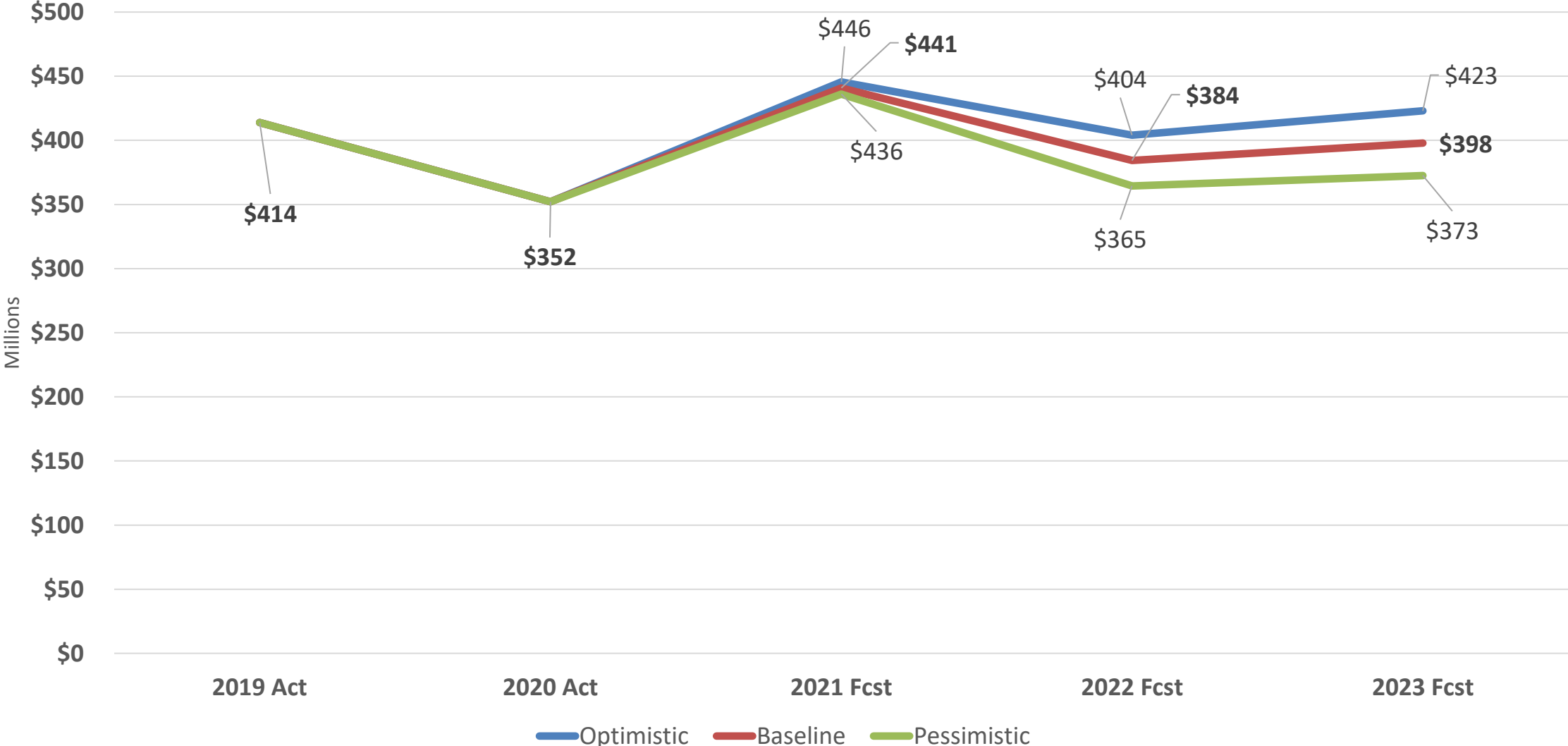
SALES & USE TAX



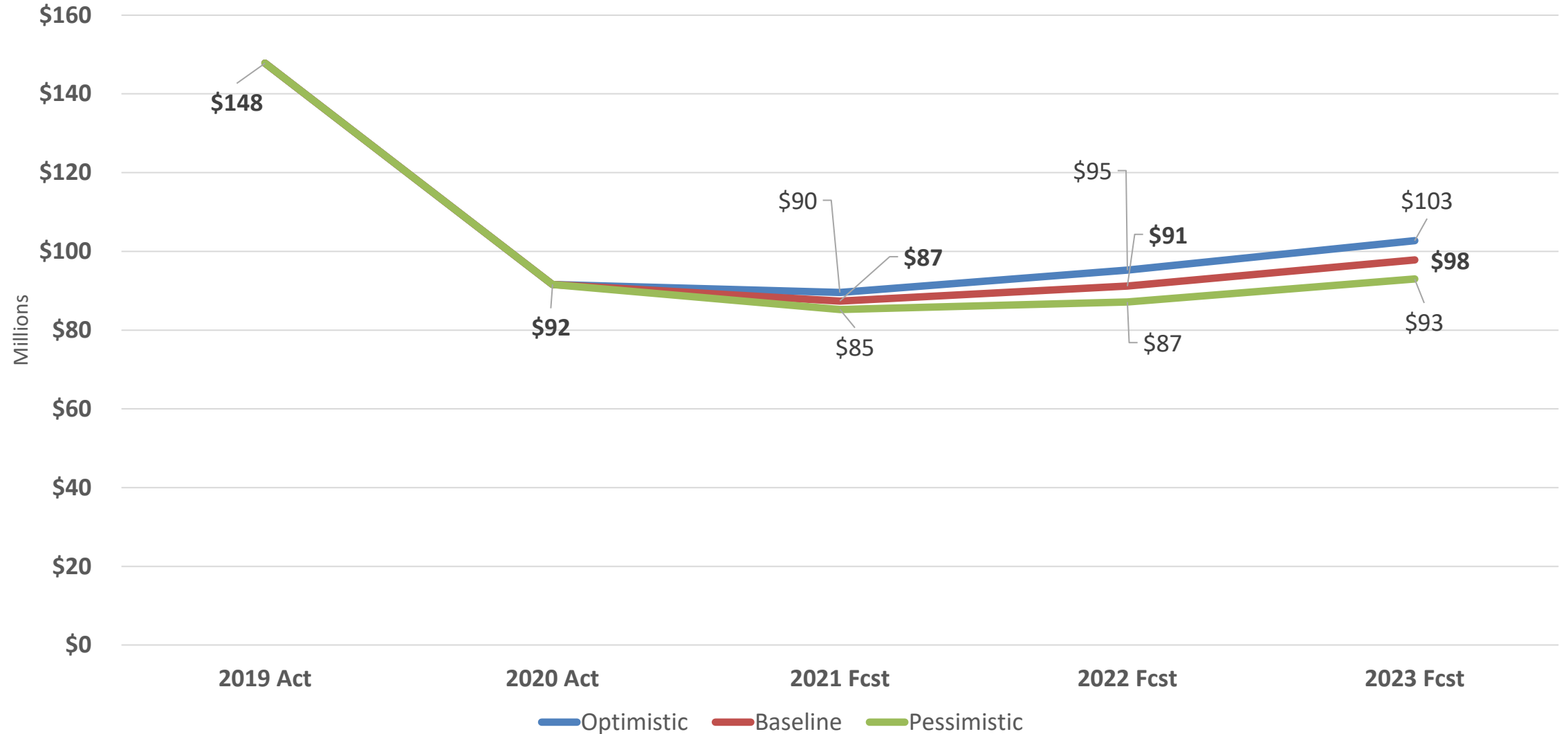
MOTOR VEHICLE EXCISE TAX



INDIVIDUAL INCOME TAX



CORPORATE INCOME TAX



2019-21 REVISED FORECAST

	Original	Revised	
	Forecast	Forecast	Change
Sales and use taxes	\$1,868,262,000	\$1,771,298,564	(\$96,963,436)
Motor vehicle excise tax	249,951,800	225,871,814	(24,079,986)
Individual income tax	803,305,000	792,937,603	(10,367,397)
Corporate income tax	132,268,000	178,960,333	46,692,333
Insurance premium tax	72,944,050	94,520,219	21,576,169
Oil and gas taxes	400,000,000	400,000,000	0
Gaming tax	7,511,200	28,304,238	20,793,038
Lottery	12,245,000	10,222,500	(2,022,500)
Cigarette and tobacco tax	47,838,000	48,670,505	832,505
Wholesale liquor tax	18,703,000	18,268,734	(434,266)
Coal conversion tax	41,438,000	42,398,724	960,724
Mineral leasing fees	38,000,000	29,368,017	(8,631,983)
Departmental collections	91,521,566	78,964,720	(12,556,846)
Interest income	10,000,000	28,272,315	18,272,315
State Mill profits - Transfer	13,400,000	10,923,841	(2,476,159)
Bank of North Dakota - Transfer	140,000,000	140,000,000	0
Legacy Fund - Transfer	100,000,000	235,630,000	135,630,000
Tax Relief Fund - Transfer	8,600,000	8,600,000	0
SIIF - Transfer	764,400,000	764,400,000	0
Gas Tax administration	1,991,024	1,991,418	394
Miscellaneous	581,000	1,643,059	1,062,059
TOTAL REVENUES AND TRANSFERS	\$4,822,959,640	\$4,911,246,004	\$88,286,964

GENERAL FUND STATUS – 2019-21

Total beginning balance			\$65.0
Revenues:			
	Revised forecast - September 2020		<u>4,911.2</u>
Total available			4,976.2
Expenditures:			
	Legislative appropriations - One time	(\$48.6)	
	Legislative appropriations - Ongoing	(4,794.9)	
	2019-21 authority used in 2017-19	0.1	
	Estimated deficiencies	(34.2)	
	Turnback	<u>64.9</u>	
	Total authorized expenditures		<u>(4,812.7)</u>
Estimated ending balance - June 30, 2021			\$163.5

2021-23 PRELIMINARY FORECAST

	FY20	FY21	FY22	FY23
Sales and use taxes	\$970,559,564	\$800,739,000	\$820,239,000	\$880,025,000
Motor vehicle excise tax	119,506,814	106,365,000	114,938,000	122,790,000
Individual income tax	352,096,603	440,841,000	384,295,000	397,832,000
Corporate income tax	91,564,033	87,396,300	91,185,000	97,848,000
Total	\$1,533,727,014	\$1,435,341,300	\$1,410,657,000	\$1,498,495,000

	19-21 Biennium	21-23 Biennium	Variance
Sales and use taxes	\$1,771,298,564	\$1,700,264,000	(\$71,034,564)
Motor vehicle excise tax	225,871,814	237,728,000	11,856,186
Individual income tax	792,937,603	782,127,000	(10,810,603)
Corporate income tax	178,960,333	189,033,000	10,072,245
Total	\$2,969,068,314	\$2,909,152,000	(\$59,916,314)



Questions?

October 8, 2020
Ryan Rauschenberger
Tax Commissioner